

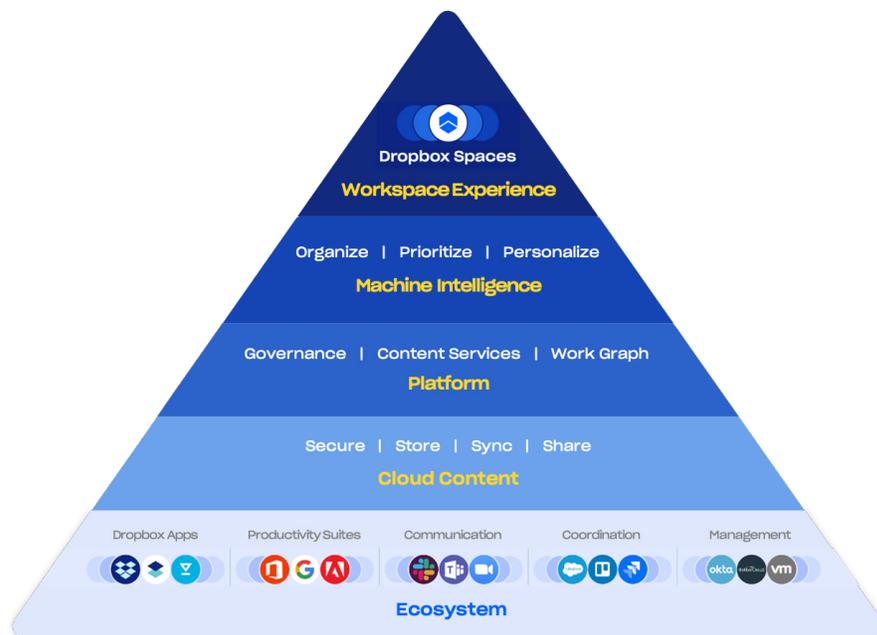
Dropbox: Productivity, Collaboration, Mobility and Security



As we are all adjusting to sudden and unexpected changes in the way we conduct business and interact with others, your customer's workforce will need to operate differently, and away from their traditional workplace. Your customers are looking for solutions that offer:

- **Business continuity**
- **The ability to remain productive**
- **The ability to collaborate remotely**
- **Assurance that their information is secure**

Dropbox has, for many years, supported mobility and enabled secure remote working. Now is a great opportunity for your customers to look at how Dropbox Business can help them securely enable remote working for their business.



Smart Workspace



Productivity & Collaboration: Dropbox + Microsoft 365

Dropbox and Office allow your customers to seamlessly share, edit and collaborate on Office files (Word, Excel, or PowerPoint) online.

- Co-authoring capabilities bring real-time collaboration to Office files. Changes are automatically saved back to Dropbox—all without exchanging an email.
- The Dropbox badge in Office allows your customers to work alongside their colleagues. They can see if other collaborators are viewing or editing a file, and can update it to the latest version with just one click, enabling real-time collaboration in Word, PowerPoint, and Excel on the web.
- Access, edit, sync, and share Office docs anytime, on any device. Dropbox Smart Sync lets your customers access their files directly from their desktop.

For more information, please visit

[Microsoft Integration](#)



Mobility: Dropbox + Zoom

Bringing teams together, facilitating real-time conversations around shared content, while working remotely, is essential to your customer's business in order to remain productive and to get the work done.

- Easily add, join, and instantly start a Zoom meeting directly from Dropbox files to seamlessly collaborate on content without having to move from one platform to another
- Quickly find information shared in recorded Zoom meetings by having video recordings and transcripts automatically copied to Dropbox
- See what Dropbox files were shared to Zoom from the Dropbox file activity to stay up-to-date with how your team is collaborating, even while on the go
- Maximize meeting time by easily presenting documents, slides, and images from Dropbox while in a Zoom meeting



Security & Backup Recovery: Dropbox + Trend Micro

Virtual communication, and collaboration tools are being embraced more than ever, giving dispersed teams the opportunity to continue moving business forward. Providing your customers with the security and the ability to back-up and recover their important documents, is imperative.

- Apply DLP and Advanced Threat Protection for Dropbox, Office 365 and other cloud applications
- Ensure that files are protected from malware and provide visibility and control over shared content
- Leverage data loss prevention technology to enforce compliance or track sensitive data and advanced threat protection for Dropbox files
- Consistent DLP and ATP policies across multiple cloud-based applications



E-Signatures made easy: Dropbox + HelloSign

Designed to help teams transform the way they communicate, collaborate, and work together, Dropbox and HelloSign create a best-in-class collaboration experience that empower teams to be more productive.

- Improve document turnaround time by 80% and shorten the sales cycles by as much as 10 days
- Implement up to 2x faster than other eSignature leaders
- Ensure transparency with a full signer audit trail
- Quickly access shared content and signed docs

For more information,
please visit

[Zoom Integration](#)

For more information,
please visit

[Trend Micro Integration](#)

For more information,
please visit

[HelloSign Integration](#)