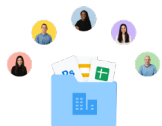
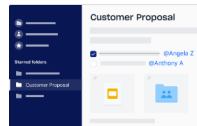


Do more with Dropbox Business



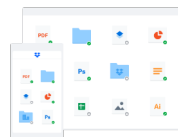
Centralize team content

Create, store, and share cloud content from Google Docs, Sheets, and Slides, Microsoft Office files, and Dropbox Paper alongside traditional files in Dropbox.



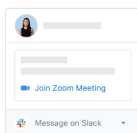
Transform your folders

Dropbox Spaces brings your files and cloud content together, so that your PowerPoints can live next to your Google Docs, Trello boards, and whatever tools your team wants to use.



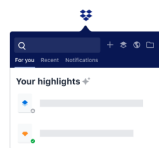
Team collaboration, any time, anywhere

Easily access your team's work from your computer, mobile device, or any web browser.



Use your favorite collaboration tools

Keep your team's files and the conversations about them in the same place by connecting tools like Slack and Zoom.



Find what you need fast

Intelligently suggested files and folders keep your team one step ahead by giving everyone the content they need, when they need it.



Get peace of mind

A secure, distributed infrastructure—plus admin tools for control and visibility—keep your company's data safe on Dropbox.

Use Case	Value Proposition	Buzzwords to look for
Collaboration	Securely collaborate with internal or external stakeholders.	'Send files to ...' (coworkers, customers, partners) 'Share folders or content with ...' 'Collaborate more effectively in documents' 'Need to provide or gather feedback' 'Monitor the external collaboration' 'Protect data shared with ...' (customers, partners)
Mobile Working	Work across a set of devices and / or platforms, from anywhere.	'Remote access to files from any device' 'Edit files from anywhere you are' '4G, low connectivity, off line access'
Remote Working	Grant an easy and secure access to content to your remote workforce.	'Remote access to files from any device' 'Enable remote / field workers to access content' 'Remove VPNs'
Ease of Use	Provide your employees with an intuitive and easy-to-use solution to be more productive.	'Performance issues with existing tools' 'Low adoption with existing tools' 'Make employees more productive'
File Server Replacement	Manage and roll-out cloud storage with sufficient resilience and capacity.	'Need to preview documents' 'Stay in sync' 'Access the latest version of files' 'Manage or roll-out cloud storage' 'Remove VPNs' 'Remove backup systems'
IT Consolidation	Consolidate multiple services into one single IT-managed collaboration platform.	'Centralize company content in one place' 'Standardize on a single IT platform' 'Better content search and discovery'



Feature	Standard	Advanced	Enterprise
	\$150/user/year or \$15/user/month	\$240/user/year or \$25/user/month	\$300/user/year
Storage	5 TB (5,120 GB)	As much as needed	As much as needed
Best-in-class sync technology	✓	✓	✓
Integrated desktop experience	✓	✓	✓
256-bit AES and SSL/TLS encryption	✓	✓	✓
Version history and file recovery		✓	✓
Advanced sharing permissions, including disable downloads	✓	✓	✓
Password-protected and expiring shared links	✓	✓	✓
Remote wipe	✓	✓	✓
Require two-factor authentication (2FA)	✓	✓	✓
Compliant with industry regulations, including ISO 27001, 27017, 27018; SOC1, SOC2, SOC3; HIPPA	✓	✓	✓
Dropbox Paper	✓	✓	✓
Integrated cloud content	✓	✓	✓
Smart Sync	✓	✓	✓
Viewer history	✓	✓	✓
Multi-team admin login	✓	✓	✓
Company-managed groups	✓	✓	✓
Tiered admin roles		✓	✓
Audit logs with file event tracking		✓	✓
Single Sign-On (SSO) integrations		✓	✓
Invite enforcement		✓	✓
Network control			✓
Domain Insights and Account Capture			✓
Priority email support	✓	✓	✓
Live chat support	✓	✓	✓
Phone support	Business hours only	Business hours only	24/7 (only in English)
Advanced training for end users and admins			✓

Please visit dropbox.com/business/plans-comparison to learn more about the different Dropbox Business SKUs.

How does Dropbox Business differ from Dropbox Basic, Plus, or Professional?

- No storage caps – users get as much storage as they need. (Note: There is a storage cap of 5TB for Dropbox Business Standard.)
- Access to management controls – tools to easily add/remove users and devices, track logins and secure mobile devices.
- Enhanced security – granular sharing permissions, devices approvals, controls to manage sharing outside teams and the ability to recover files and previous versions.

Is Dropbox Business secure?

Dropbox is designed with multiple layers of protection, including secure data transfer, encryption, network configuration, and controls over applications, users and devices. Files are encrypted in transit and at rest through various methods.

- For data transfer, Dropbox uses Secure Sockets Layer (SSL)/ Transport Layer Security (TLS).
- For data at rest, Dropbox uses 256-bit Advanced Encryption Standard (AES).

In addition, files are stored in multiple data centers across the United States and Europe.

Do you restrict what file types are stored in Dropbox?

No. However we recommend our customers to set internal acceptable use policies so that employees are clear about what type of data to store in Dropbox Business.

If your organization requires data prevention, Dropbox has direct integrations available with DLP (Data Loss Prevention) third-parties. For more information about DLP or other application integrations, please go to dropbox.com/business/app-integrations.

